FIRSTCRAFT
HOME COMFORT

ILLUSTRATIVE SAMPLE

Furnace & AC replacement plan

What to look for in the proposal before you approve the work.

Example homeowner concern

“Our furnace needs another major repair. If we replace it and the older AC together, what would the price include?” This example illustrates the decision. It is not a customer project or an offer.

What the assessment would establish

Wyatt reviews the repair findings, rooms that feel uncomfortable, existing system, accessible ducts and site conditions. Ask how the proposed size was selected and whether repair or a narrower scope is reasonable.

Two options a homeowner could compare

Replace the furnace	Keep the existing AC if it is serviceable and compatible. The written scope identifies the furnace, controls, venting changes and which cooling components remain.
Replace both systems	Review a matched furnace, indoor coil and outdoor AC. The proposal identifies model numbers, capacities and which electrical, refrigerant-line, drain and duct work is included.
Compare the totals	Each actual option should carry a full installed cash price, exclusions, permit responsibility and any allowances. Additional work needs written approval. Price and model selections are specific to the home.

Who does the work

The proposal names the independent installation business before approval. FirstCraft coordinates the agreed scope and reviews the completed work with you.

What to keep afterward

Applicable startup checks, photos and registration status belong in the Installation Quality Record. A delayed check needs an owner and a due date. Keep the routine service contact, FirstCraft project contact and written warranty terms together.