# Compare two HVAC quotes

Use this sheet with either contractor. Where a quote is silent, write “ask contractor” and request the detail in writing.

| Item to compare | Quote A | Quote B |
|---|---|---|
| Equipment and sizing<br>Model numbers and reason for capacity | Notes | Notes |
| Ductwork and controls<br>Included modifications and exclusions | Notes | Notes |
| Installation checks<br>Measurements and photos you receive | Notes | Notes |
| Total installed price<br>Fees, changes and payment terms | Notes | Notes |
| Coverage and care<br>Terms, registration and maintenance | Notes | Notes |
| Installation and follow-up<br>Who installs, who services, who resolves issues? | Notes | Notes |

## The question to ask

“Can you show me where that is included in the quote, and who will handle it if it needs follow-up?”